

MAISON FONDÉE EN 1883
Sichel & Co
A. H. SICHEL
E. R. BIDWELL
BORDEAUX

ADRESSE TÉLÉGRAPHIQUE SICHEL-BORDEAUX
TÉLÉPH: 29.23.08
CHÈQUES POSTAUX BORDEAUX 16 996
R. C. BORDEAUX 56 B 444
REP. PRODUCTEUR N° 24.06
MAISON A LONDRES
HAMBRO HOUSE
WINTERS PLACE
UPPER THAMES STREET
LONDON E. C. 4

19, Quai de Bacalan

Bordeaux, July 1963

Dear Sirs,

We hope the following report on conditions in Bordeaux will be of interest to you.

Weather Conditions and the Flowering -

The first flowering of the vine was spotted about 9 th. June, full flower was reached on approximately the 20 th. and it was generally over by the end of the month. The weather during this critical time was very variable and this accounted for the length and irregularity of the flowering. If not ideal, conditions generally have not been unfavourable, there has been little "coulture" and so far a good sized crop can be expected.

It is of course early to talk about prospects of quality but there are various facts that are worth noting. During the last 35 years the flowering has been as late as this on only seven occasions: 1930, 1932, 1935, 1936, 1941, 1951 and 1962. There is no reason why good wine should not be made in a year when the flowering has been late but a late flowering means a late vintage and, as indicated by the quality of most of the vintages mentioned above, it is rare for wines of good quality to be produced in years when the vintage is late. Certainly if fine wines are to be made this year we will need not only a fine summer but an October as exceptional as last year.

Present prospects must therefore be said to be good as far as quantity is concerned but less good in regards to quality.

The Market -

It is estimated that most world markets will buy either 1962 or 1963, or a little of each. 1962's are now available at reasonable prices and are tasting extremely well. If 1963 does produce a good quantity of wine it is likely that they will be cheaper than 1962's but if present prospects are confirmed during the summer and the quality of 1963 is less good than 1962, it seems likely that most markets will go for the 1962's and that they will then increase rapidly in price.

cont

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19, Quai de Bacalan, 19
BORDEAUX

As mentioned above 1962's are now ready to look at and we recommend them to your attention with confidence.

Assuring you of our best attention,

Yours faithfully,


Peter A. Sichel